

# **REQUEST FOR QUOTATION**

**Reference No: PK-QWASA-PIU-576863-GO-RFQ**

**Title: Procurement of Vehicles for BWSPIP, Component B**

**Credit No. 7790-PK**

**Project ID: P179227**

**Country : Pakistan**

**19<sup>th</sup> October, 2026**

**BALUCHISTAN WATER SECURITY AND  
PRODUCTIVITY IMPROVEMENT PROJECT  
(COMPONENT-B)**

## Invitation for Quotation

Reference No: PK-QWASA-PIU-576863-GO-RFQ

Date of issue 19- 10-2026

Title: Procurement of Vehicles for BWSPIP, Component B

Vendor Name:\_\_\_\_\_

Address:\_\_\_\_\_

**SUBJECT: Procurement of Vehicles for BWSPIP, Component B**

The Islamic Republic of Pakistan has secured financing from the World Bank for the Balochistan Water Security and Productivity Improvement Project (BWSPIP). The Project aims to reduce the significant water supply-demand gap in the QWASA service area by improving QWASA's planning capabilities, enhancing groundwater management for groundwater protection and sustainable withdrawal, optimizing operational and financial performance (including through pressure control and leak detection), and extending access to water supply services in low-income areas. The activities will strengthen QWASA's resilience to climate shocks by optimizing water usage and contribute to mitigation efforts by optimizing pump energy consumption.

2. Project Director BWSPIP Component-B now invites quotations from suppliers for the supply of **Procurement of Vehicles for BWSPIP, Component B** as per the required specifications. You must quote for all the items under each item of this Invitation.
3. Procurement will be conducted through national/limited competitive procurement using a Request for Quotations (RFQ) as specified in the World Bank's Procurement Regulations for IPF Borrowers (Procurement in Investment Project Financing, Goods, Works, Non-Consulting and Consulting Services – Fifth Edition, September 2023). The evaluation and award of contract will be on the basis of Price quotations and will be evaluated for all the requirements together and Contract will be awarded to the firm offering the lowest evaluated total cost.
4. Your quotation(s) must be marked **Procurement of Vehicles for BWSPIP, Component B** and addressed to: **Project Director, BWSPIP, (Component-B), House No. 37-AB, Chaman Housing Scheme, Airport road, Quetta.**
5. 'Quotations shall be in the prescribed format.
6. The deadline of receipt of your quotation(s) by the Purchaser at the address indicated in Paragraph 4 is, **before 10:30 AM dated 06<sup>th</sup> November, 2026.**
7. Taxes will be deducted as per Government of Pakistan rules.
8. Stamp duty must be paid by the supplier as per Government of Balochistan rule.
9. Offeror are required to give their best and final prices as no negotiation are expected.
10. Offers determined to be substantially responsive by comparison of their prices, in addition to the eligibility and qualification requirements.
11. Quotations must be in accordance with the required specifications.

12. Prices shall be quoted in Pak Rupees on a delivered basis at Quetta and shall be inclusive of all applicable taxes, duties, freight/transportation to Quetta. No additional charges shall be payable by the Purchaser.
13. If two or more suppliers have same rates with required specifications, preference shall be given to the supplier having less delivery time.
14. Quotation(s) should be valid for a period of 90 days from the date for receipt of quotation

### **Instructions for Preparing Quotations**

1. **Eligibility to Quote:** Suppliers duly registered as a legal business either as manufacturer or as authorized agent of manufacturer are eligible to participate only if they also:
  - a) Submit only one Quotation, and partial quotations shall not be accepted.
  - b) Dealership Facility, The supplier must be an Authorized Dealer having Sales, Service and Spare Parts and 3S Dealership Certificate.
2. **Qualification of the Supplier:** To qualify for award, a Supplier shall meet the following minimum qualifying criteria and submit following documents:
  - a. A Supplier must have at least three years of experience in supplying and providing after sales services of goods.
  - b. The bidder must have completed at least 01 (One) similar contract in last three years under public or private sector (Copy's of Supply Order's/Purchase Order with relevant completion certificate's must be attached).
  - c. The supplier must be registered as Authorized Dealer in FBR (Income Tax & Sales Tax)
3. **Price Quotation:** The Contract shall be for the whole supplies as partial quotations shall not be accepted and shall be based on the unit and total price for fixed unit rate. Prices shall be quoted entirely in Pak Rupees. The Supplier shall fill in the rates and prices for all items of the Supplies described in the specifications. All duties, taxes and other levies payable by the Supplier under the Contract, shall be included in the rates/prices, and total price Quotation submitted by the Supplier. The rates and prices quoted by the Supplier shall be fixed for the duration of the Contract and shall not be subject to any adjustment on any account.
4. **Validity of Quotations.** The quotation shall remain valid for the period of ninety (90) calendar days..
5. **Process to be Confidential:** Information relating to the examination, clarification, evaluation and comparison of quotations and recommendation for the Contract award shall not be disclosed until the award to the successful Supplier has been announced.
6. **Evaluation and Comparison of Quotations:** The Purchaser will award the Contract to the Supplier whose Quotation has been determined to be substantially responsive to the quotation and who has offered the lowest evaluated formal quotation. In evaluating the

quotations, the Procuring Agency will evaluate price quotation by adjusting quotations for any arithmetic corrections if occur as follows:

(a) where there is a discrepancy between amounts in figures and in words, the amount in words will govern;

(b) where there is a discrepancy between the unit rate and the line item total resulting from multiplying the unit rate by the quantity, the unit rate as quoted will govern;

(c) where there is an error in a total corresponding to the addition or subtraction of subtotals, the subtotals shall prevail and the total shall be corrected.

If the Supplier does not accept the correction of errors, its quotation shall be rejected.

7. **Delivery and Liquidated Damages:** The vehicles shall be delivered within forty-five (45) days from the date of Contract award. For delay in delivery, liquidated damages at the rate of 0.1% of the Contract price per day of delay shall be deducted, subject to a maximum of 10% of the Contract price. The Purchaser may terminate the Contract if the maximum is reached.
8. **Inspection and Acceptance:** On delivery, the vehicles shall be inspected by the Purchaser's Inspection Committee for conformity with the Technical Specifications. Any vehicle not conforming shall be replaced or rectified by the Supplier at its own cost.
9. **Technical Documents:** The Supplier shall attach with its quotation the manufacturer's brochure / technical data sheet for each offered vehicle, clearly stating make, model, variant and model year.

**Procurement Engineer**

Balochistan Water Security and Productivity Improvement Project (Component B),  
House No. 37-AB, Chaman Housing Scheme, Airport Road Quetta, Balochistan.

Tel: +92 81 4248234

Email: [procurement.bwspip.qwasa@gmail.com](mailto:procurement.bwspip.qwasa@gmail.com)

Website: <https://bwspip-b.org.pk/>

### SCHEDULE OF REQUIREMENTS

| S # | Description                                                  | Delivery from the Date of Contract Award | Delivery Locations                                                        |
|-----|--------------------------------------------------------------|------------------------------------------|---------------------------------------------------------------------------|
| 01  | Procurement of Vehicles for PIU-Component-B of BWSPIP Quetta | 45 Days                                  | House No. 37-AB, Chaman Housing Scheme, Airport Road Quetta, Balochistan. |

## Price Schedule and Technical Specifications

| S. No | Particular | Specifications                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | # of Unit | Unit Cost (PKR) | Total Cost (PKR) |
|-------|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------------|------------------|
| 1     | Sedan Car  | <p>Brand new, Latest model year, automatic petrol sedan, 5-seater. front-wheel drive, 1.5 - 1.8-litre.</p> <p><b>Engine &amp; Transmission</b></p> <ul style="list-style-type: none"> <li>Engine: Petrol, 4-cylinder, 1,450 cc to 1,800 cc</li> <li>Transmission: Automatic (CVT or conventional automatic)</li> <li>Drive Train: Front-Wheel Drive (2WD)</li> </ul> <p><b>Body &amp; Capacity</b></p> <ul style="list-style-type: none"> <li>Body Type: 4-door sedan,</li> <li>Seating capacity 5 seats</li> <li>Overall Length: Not less than 4500 - 5500 mm</li> <li>Luggage Capacity: Not less than 450 – 550 litres</li> <li>Fuel Tank: Not less than 45 -55 litres</li> </ul> <p><b>Safety</b></p> <ul style="list-style-type: none"> <li>Airbags: Minimum 2 SRS airbags (driver &amp; front passenger)</li> <li>ABS with EBD</li> <li>Rear View Camera</li> <li>Engine Immobilizer</li> <li>3-point seat belts for all seats</li> </ul> <p><b>Comfort &amp; Convenience</b></p> <ul style="list-style-type: none"> <li>Air Conditioner with Heater</li> <li>Electric Power Steering (EPS)</li> <li>Power Windows (all four doors)</li> <li>Central Locking with Remote Key</li> <li>Electrically Adjustable Side Mirrors</li> <li>Touchscreen Infotainment with Bluetooth &amp; USB</li> </ul> <p><b>General</b></p> <ul style="list-style-type: none"> <li>Make/Model: Any make and model meeting or exceeding the above specifications is acceptable</li> <li>Bidder shall state the offered make, model, variant and model year, and attach the manufacturer's brochure</li> <li>Warranty: Manufacturer's standard warranty, not less than 3 years or 60,000 km (whichever comes first), with after-sales service and genuine spare parts available through an authorized 3S dealership</li> </ul> | 03        |                 |                  |

| S. No | Particular   | Specifications                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | # of Unit | Unit Cost (PKR) | Total Cost (PKR) |
|-------|--------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------------|------------------|
| 2     | SUV (Hybrid) | <p>Brand new, latest model year automatic petrol-hybrid (HEV) crossover SUV, 5-seater, front-wheel drive.</p> <p><b>Engine &amp; Transmission</b></p> <ul style="list-style-type: none"> <li>Powertrain: Petrol-Hybrid Electric (HEV), 1.8-2.0 litre</li> <li>Transmission: Automatic (e-CVT)</li> <li>Drive Train: Front-Wheel Drive (2WD)</li> </ul> <p><b>Body &amp; Capacity</b></p> <ul style="list-style-type: none"> <li>Body Type: 5-door SUV / Crossover, 5 seats</li> <li>Ground Clearance: As per manufacturer's standard</li> </ul> <p><b>Safety</b></p> <ul style="list-style-type: none"> <li>Airbags: Minimum 6 SRS airbags</li> <li>ABS with EBD</li> <li>Vehicle Stability Control (VSC)</li> <li>Rear View Camera or Rear Parking Sensors</li> <li>ISOFIX Child Seat Anchors</li> <li>Engine Immobilizer</li> </ul> <p><b>Comfort &amp; Convenience</b></p> <ul style="list-style-type: none"> <li>Automatic Climate Control</li> <li>Electric Power Steering (EPS)</li> <li>Power Windows &amp; Central Locking with Remote Key</li> <li>Alloy Wheels</li> <li>Touchscreen Infotainment with Bluetooth, USB &amp; Smartphone Connectivity</li> </ul> <p><b>General</b></p> <ul style="list-style-type: none"> <li>Make/Model: Any make and model meeting or exceeding the above specifications is acceptable</li> <li>Bidder shall state the offered make, model, variant and model year, and attach the manufacturer's brochure / technical data sheet</li> <li>Warranty: Manufacturer's standard warranty, not less than 3 years or 60,000 km (whichever comes first), with after-sales service and genuine spare parts available through an authorized 3S dealership</li> </ul> | 01        |                 |                  |
|       | <b>Total</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |                 |                  |

**Grand Total in Words:**

**Official Seal/ Name of the Company:** \_\_\_\_\_